COUNCIL AGENDA:  May 3, 2005

SUBJECT: AWARD OF CONTRACT FOR THE PURCHASE OF A NEW CLASS ONE FIRE APPARATUS PUMPER

SOURCE: FIRE DEPARTMENT / AIRPORT

COMMENT: In 2002, Council authorized staff to conduct a “negotiated bid” for the purchase of a new fire engine to replace a 1978 American LaFrance engine which was rendered non-operational as the result of an accident. Although there were adequate funds in the Fire Department’s equipment replacement fund to replace the engine, staff decided to save money and reactivate a 1970 Van Pelt fire engine.

During this year’s apparatus testing and evaluation period, it was determined the 1970 Van Pelt could no longer pass the minimum standards to remain in service. Therefore, staff started the negotiated bid process to replace it. The Fire Department currently has a 2001 Central States Fire Apparatus (CSFA) in service and will take delivery of a new CSFA ladder truck by November 2005. CSFA has consistently been the low bidder and produces a product that meets the required specifications given by the City of Porterville.

Staff has had great success with the 2001 CSFA and asked CSFA to develop the cost factors to duplicate that engine. With only minor changes, the proposed negotiated bid is for the same build-up and configuration as the 2001 engine. With the addition of this new engine, both fire stations will use CSFA as their primary response engines and ladder truck. With the approval of the bid, CSFA will attempt to build the apparatus and have it ready at the same time we acquire the new ladder truck.

Having all our apparatus manufactured by the same builder will make it easier for firefighters to transition between units and will allow the City Shop to focus on one supplier. Central States Fire Apparatus bid total, including tax, for a new Class One Fire Apparatus Pumper is $245,551. The Fire Department has funds available in the equipment replacement fund.

RECOMMENDATION: That the City Council:

1- Approve the negotiated bid with Central States Fire Apparatus for the purchase of a new Class One Pumper in the amount of $245,551 (tax included).

2- Authorize the Fire Chief to sign any paperwork needed to implement the construction process.

3- Authorize progressive payments from the Fire Department’s equipment replacement fund.

ATTACHMENTS: 1- Central States Fire Apparatus negotiated bid.

Dir. □  Funded □  C/M □  Approp.  Item No.  4
Chief S. Frank Guyton  
Porterville Fire Department  
40 Cleveland Ave.  
Porterville, CA 93257

April 20, 2005

Dear Chief Guyton:

We hereby propose and agree to furnish, after your acceptance of this proposal and the proper execution by the City of Porterville, CA and an officer of Central States Fire Apparatus, LLC the following apparatus and equipment:

Central States 1,250 GPM Custom Pumper and Specified Equipment mounted on a HME 1871 P2 Custom Chassis, all per the enclosed Central States specifications.

All of which are to be built in accordance with the specifications, clarifications and exceptions attached and, which are made a part of this agreement and contract, to deliver same in 295 days after receipt of order, (chassis must arrive within 120 days or delivery may be delayed), subject to all causes beyond our control, for the sum of:

<table>
<thead>
<tr>
<th>Description</th>
<th>Charge</th>
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<tbody>
<tr>
<td>Central States 1,250 GPM Pumper and Specified Equipment</td>
<td>$124,773.00</td>
</tr>
<tr>
<td>HME 1871 P2 Chassis</td>
<td>$104,179.00*</td>
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<tr>
<td><strong>TOTAL (not including tax)</strong></td>
<td><strong>$228,952.00</strong></td>
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Two Hundred Twenty Eight Thousand, Nine Hundred Fifty Two & 00/100 Dollars

Payment Terms: Final payment for the apparatus shall be made at time of delivery or pick up of the completed vehicle. Due to insurance liability, the apparatus will not be left at the purchaser’s location without full acceptance and payment or prior agreement between purchaser and bidder.

*Note: If chassis is not paid for upon arrival at the plant in Lyons, SD, please add $4,167.00 to the proposal price. California Sales Tax and delivery of the apparatus to the City of Porterville are not included in the above price. If delivery is required, please add $2,500.00 to our proposal price.

The amount in this proposal shall remain firm for a period of 60 days from the date of same.

Respectfully submitted,

Sales Representative  
Robert L. Beck

We accept the above Proposal and Enter into contract with signature below.

Central States Fire Apparatus, LLC

Title  

Title  

Date  

Title  

Date  

Central States Fire Apparatus, LLC  
100 Third Street * Box 57 * Lyons, South Dakota 57041  
Phone: 605-543-5591 * Sales Fax: 605-543-5593 * Acctg. Fax: 605-543-3074  
E-mail: Sales@centralfire.com * www.centralfire.com