SUBJECT: REQUEST FOR APPROVAL TO PURCHASE AUTOMATIC EXTERNAL DEFIBRILLATORS

SOURCE: Fire Department

COMMENT: In December of 2012, the Fire Department received a California State Homeland Security Grant of $9,710 to implement a Cardio Pulmonary Resuscitation (CPR) program. The goals of this program are to:

1. Establish the department's training facility as a certified CPR training center through the American Safety and Health Institute (ASHI)
2. Provide CPR training to City employees
3. Provide low to no-cost CPR training to the community

In the spring of 2013, the department training center received certification from ASHI and the department purchased (20) twenty adult and (5) five infant CPR mannequins, expending $2,083 of the available grant funds.

The remaining grant funding of $7,627 is for the purchase of (5) five LIFEPAK Express, Community Automatic External Defibrillators (AED's). These AED's will be located in City of Porterville facilities, including City Hall, the Library, the Heritage Center, City Pool and Golf Course.

The Fire Department has obtained three quotes and found the AED Superstore to be the most responsive at $1,367 each. The department requests Council approval to purchase (5) five AED's, from the AED Superstore for a total of $6,835 in accordance with the City’s Purchasing Policy & Procedure Manual as amended by Resolution No. 122-87, adopted by Council on October 20, 1987. The grant share is 100% of the AED cost to be reimbursed to the City after purchase.

RECOMMENDATION: That the City Council:
1) Authorize the purchase of the Automatic External Defibrillators;
2) Authorize payment upon satisfactory delivery of the products, which will be 100% reimbursed with the Homeland Security Grant Funds.

ATTACHMENTS: Award Letter
AED Quotes

[Signature] Appropriated/Funded [Initials] CM [Initials] Item No. [Number]
December 15, 2012

Mr. Glenn Irish
Interim Fire Chief
City of Porterville, Fire Department
40 West Cleveland Avenue
Porterville, California 93257
gsirish@ci.porterville.ca.us

Dear Chief Irish,

Please accept this letter as the official award notice for City of Porterville’s Fire Department from the FY12 Homeland Security Grant Program (HSGP), which allows for the expenditure of funds. A summary of your award status follows:

- **Project D** – Enhanced Citizen Preparedness While Integrating the Needs of Vulnerable Populations: $9,710 for CPR Prompt classroom pack (20) Adult/Child & (8) Infant with extra shields/lungs and (5) LIFEPAK AEDs. See the attached Grant Award Workbook page for the approved equipment and corresponding AEL number (s). You are only allowed to purchase equipment listed on this workbook. All invoices must be dated between December 15, 2012 and March 31, 2014 for your purchases to be eligible for reimbursement by Tulare County OES. Tulare County OES requests that all required documentation be submitted by March 31, 2014 to ensure sufficient time to process your paperwork.

The CFDA number for this Grant is 97-067. Requests for reimbursement should be submitted to:

Office of Emergency Services
Tulare County HHS
5957 South Mooney Boulevard
Visalia, California 93277

If you have any questions, please contact me at (559) 624-7498, or by e-mail at alockman@tularehhsa.org.

Sincerely Yours,

Andrew Lockman
Emergency Services Manager
PREPARED FOR:  559-782-7529
Coy Farnsworth
Porterville Fire Department
40 W Cleveland Ave
Porterville CA 93257-3649

SHIP TO  559-782-7529
Coy Farnsworth
Porterville Fire Department
40 W Cleveland Ave
Porterville CA 93257-3649

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Quantity</th>
<th>Current Price</th>
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<td>BVP-EXPRESS-B</td>
<td>Physio-Control LIFEPAK EXPRESS AED Small Business Value Package. Includes:</td>
<td>5</td>
<td>$1,357.00</td>
<td>$1,367.00</td>
<td>$6,835.00</td>
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<tr>
<td>AMP147RM</td>
<td>AED Wall Cabinet (Compact Size) without Door Alarm System. Recessed Mount</td>
<td>5</td>
<td>$449.00</td>
<td>$0.00</td>
<td>$0.00</td>
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<tr>
<td>Free Gift</td>
<td>AED Superstore Responder CPR Barrier Keychain</td>
<td>1</td>
<td>$4.99</td>
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**FREE** Responder Keychain™ included with this order, compliments of your AED Superstore®

Subtotal $6,835.00
Shipping FREE
Sales Tax $0.00

Estimate Total $6,835.00

Estimate valid for 30 days from above date.
All items listed above are covered under our 30 Day Money Back Guarantee!
American AED, Inc.
405 N.W. 10th Terrace
Hallandale Beach, FL 33009
Tel: 954.458.6618
Fax: 954.241.5577

Customer
PORTERVILLE FIRE DEPARTMENT
ATTN: COY FARNSWORTH
40 W. CLEVELAND AVE
PORTERVILLE, CA. 93257
(559)782-7529

Prepared By
Nick Washburn
Phone
954-458-6618
Email
nick.washburn@americanAED.com

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<th>PRICE EACH</th>
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<tr>
<td>LPX-WC280-CSP</td>
<td>American AED Exclusive Offer LIFEPAK EXPRESS “COMMUNITY &amp; SCHOOL PACKAGE” Includes:</td>
<td>5</td>
<td>$1,399.00</td>
<td>$6,995.00</td>
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<tr>
<td></td>
<td>• 1 Brand New LIFEPAK EXPRESS Defibrillator</td>
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<td>• 1 Pair of Adult Electrode Pads</td>
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<td></td>
<td>• 1 Pair of Infant / Child Electrode Pads</td>
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<td>• 1 CHARGE-PAK Battery Installed &amp; Ready</td>
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<td></td>
<td>• 1 Quick Setup Card</td>
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<td>• 1 Training DVD</td>
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<td></td>
<td>• 5 Year Warranty</td>
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<td>• 1 FREE Semi-Rigid LIFEPAK Carrying Case</td>
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<td>• 1 Medical Prescription &amp; Medical Authorization</td>
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<td>• 1 Premium AED+CPR Responder Kit</td>
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<td>• 1 American AED+CPR Quick Reference Card</td>
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<td>• 1 Inspection / Maintenance Tag</td>
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<td>• 2 AED &quot;Equipped Facility&quot; Decal / Sticker</td>
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<td>• 1 AED Storage Wall Cabinet (Standard No Alarm)</td>
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<td></td>
<td>• 1 Double Sided Flanged AED Sign</td>
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<td>Additional Accessories:</td>
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<td>Notes / Comments: Best Price possible at this time</td>
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<td></td>
<td>FREE UPS Shipping (2 to 4 Days Delivery)</td>
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<td>Units are in stock and normally ships same day or within 24hrs.</td>
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|                  | This quote is good for 30 days.                                                    |     |            |                |
|                  | - All major credit cards are gladly accepted. Call 1-800-927-9917 to place order by phone. |     |            |                |
|                  | - To order with a check or money order, simply mail to: (please attach this quote) |     |            |                |

American AED, Inc. 405 N.W. 10th Terrace, Hallandale Beach, FL 33009-3105

Purchase Order
We accept P.O. from Federal and State organizations such as government agencies, municipals, schools, police and fire departments, etc. Fax your P.O. to (954) 241-5577. (Please allow 2 to 3 days for your order to process).

American AED, Inc. is a corporation. W-9 form available upon request.
Federal Tax EIN # 20-3440095  Duns # 170728054  FDA Est. Reg. # 2086056

Providing Life-Saving AED, Automated External Defibrillators To The Public Since 2002
Visit our website at: www.AmericanAED.com
### AEDs Today
8091 Shaffer Parkway
Littleton, CO 80127 US
888-225-7049

### Order Details

**Order Date:** 6/6/2013  
**Order Number #:** AB-2807  
**Sales Person:** Administrator

### Billing Address
Coy Farnsworth  
Porterville Fire Department  
40 West Cleveland  
Porterville, CA 93257 - United States  
559 782 7529  
cfarnsworth@ci.porterville.ca.us

### Shipping Address
Coy Farnsworth  
Porterville Fire Department  
40 West Cleveland  
Porterville, CA 93257 - United States

**Shipping Method:** Free UPS Ground  
**Payment Type:** Price Quote  
**Total Items:** 16

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<td>AEDT-C-</td>
<td>LIFEPAK CR Plus AED Community Package</td>
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| LPCR      | *Choose AED Energy Delivery  
Option:: Semi-Automatic AED  
Medical Oversight w/AED Concierge  
Service: No  
AED Wall Cabinet w/Alarm Upgrade: No*                          |           |     |             |
| 146       | AED Concierge® Service                                                                    | $249.00   | 5   | $1,245.00   |
| 1437F12 v1| Semi-Recessed Stainless Steel AED Wall Cabinet w/3" Trim                                 | $317.00   | 5   | $1,585.00   |

**Order Comments:**  
Price quote for the consideration of Mr. Coy Farnsworth (2 of 2.)

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